



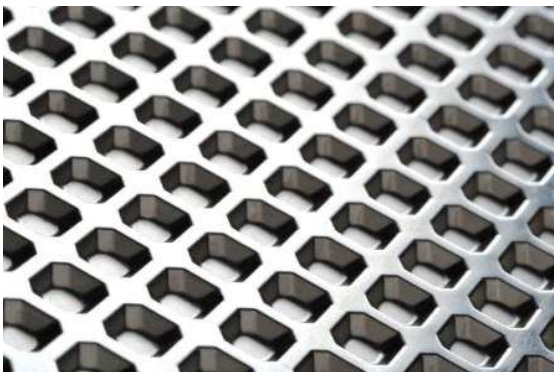
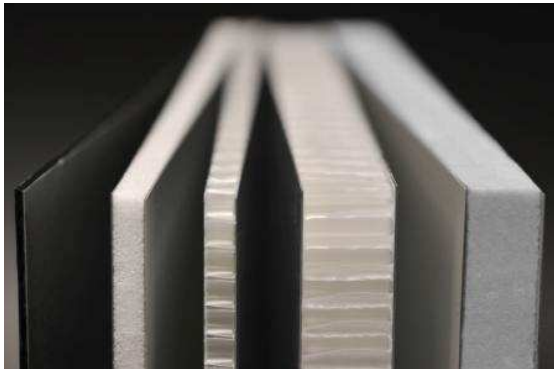
General Manager (Spin-offs)

YOUR RESPONSIBILITIES:

During the preparatory phase of the realization of the new spin-off, you will provide guidance and steering on:

- The feasibility process and study
- The development and the final proposition/presentation of the business plan
- Bringing the project to its final stage of full economic and technical maturity

As General Manager you will assume all responsibilities of starting up the facilities to the deployment of the spin-off business afterwards. You will report to the Board of Directors of the new company. You will lead an industrial and a commercial team.



YOUR ACTIVITIES:

- Sustain and implement the business plan for deployment of the spin-off business
- Define and implement a recruitment plan and human resource management procedures
- Plan and coordinate the installation of the equipment and organize the acceptance tests
- Start-up production and logistics operations (planning, procurement, quality control, shipment)
- Define and implement commercial strategy and commercial launch of the new product
- You are the key account manager for strategic customers
- Define and implement the quality and ISO-certification strategy of the company
- Financial planning and reporting to Board of Directors and shareholders
- Set-up general administration and adequate legal environment

You report directly to the Board of Directors and you work in close collaboration with OCAS, the OCAS Ventures team, and with product and technology development teams. You will set-up a new company with strong commercial focus, producing high quality products and value added solutions, to satisfy its customers and stakeholders.

YOUR QUALIFICATIONS:

- Engineer or equivalent university degree with a strong technical or scientific focus
- Additional studies with a more commercial, financial or any other business related focus can be a strong asset
- Several years of experience at high level in commercial matters
- Strong business driven individual
- Capabilities to start, develop and sustain a small sized company as from the beginning
- Commercial feeling to "see the opportunity"
- Visionary leader able to keep a small team going even against strong currents

If you would like to apply for this job, please send an e-mail with your supporting letter plus CV to: jobs@ocas.be



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OCAS is a joint venture between ArcelorMittal and the Flemish Region